

# EXPECTING PICS III

PICS has significantly raised its profile as a vehicle of choice for government. While \$81M was awarded in the previous iteration, PICS II has obligated north of \$1.1B since inception with 88% of the contract awards in the last two years going to just four of the ten awardees. Due to the increased popularity as well as being the selected vehicle for more than \$500M of COVID-19 campaign activities and HHS' continued focus on streamlined acquisition, expect an incredibly competitive field of small businesses and mid-size firms (under 500 people) alike vying for a seat on the highly anticipated, upcoming PICS III vehicle.

## CURRENT CONTRACTORS AND AWARDS IN PAST 24 MONTHS



9 AWARDS AMOUNTING TO:  
\$565,203,156



11 AWARDS AMOUNTING TO:  
\$42,511,482



1 AWARD AMOUNTING TO:  
\$19,991,130



1 AWARD AMOUNTING TO:  
\$17,423,524



5 AWARDS AMOUNTING TO:  
\$15,309,474



5 AWARDS AMOUNTING TO:  
\$8,641,888



2 AWARDS AMOUNTING TO:  
\$658,483



0 AWARDS AMOUNTING TO:  
\$0



0 AWARDS AMOUNTING TO:  
\$0



0 AWARDS AMOUNTING TO:  
\$0

Formerly NOVA  
Research Company

### DOLLARS AWARDED SINCE DECEMBER 2020:

\$669,739,137

Important to note that \$557M of this number was spent on the COVID-19 Campaign with Fors Marsh Group